

## Lead Consultant – Engineering (Defence and Government)

We are seeking a driven and motivated professional to lead our engineering delivery across Defence and Government.

Our Defence account was built on a foundation of general management consulting and now nudges 60 consultants. We have successfully supported clients with mechanical and chemical engineering activities, infrastructure remediation, hazardous area risk assessment, operational management design and support, workplace health and safety, and rapid IT systems implementation.

We do not seek to be an engineering services or design organisation, but to provide the insightful management to get the best out of companies that deliver those specialist services. Our staff are all experienced operating in their domain, this being consistent with our approach of bringing practical commercial acumen and applying it appropriately to the public sector.

Our core purpose is to support the better delivery of public services, through the public sector and in assisting the private and not for profit sectors to work better with the public sector. We are delivering consulting with impact - assisting those with courage to deliver when being too safe is unsafe.

We have delivered major breakthroughs for our clients: saving hundreds of millions of dollars, innovating, resolving, challenging, and turning around programs that are in disarray. Our work is national, addressing our clients most difficult and urgent challenges.

Our work requires not just knowledge and experience, but the willingness to lead and participate in intense programs of work. We choose people who have passion, drive, and dedication to an outcome. We look for leadership, management, empathy, common sense, drive and intellectual agility – at every level and from every member of the organisation – commensurate with the skills and experience of the individual.

The successful applicant will:

- have a strong footing in engineering and technical management across a range of disciplines
- ideally have an exposure to fuel supply chain management, as that is a large part of our current business
- be experienced in business development, particularly in the public sector
- understand the business of consulting as well as of technical service management
- be able to demonstrate experience of managing consulting teams and their delivery
- demonstrate the traits of a successful leader and account manager.

It is expected that you will lead the existing team from the inside out – assuming a role with eth major client, sustaining the business, assuring quality of delivery, excellence in our client relationships, and expanding your role as we expand our business.

You must be an Australian citizen with no impediment to achieving a client security clearance. Please note permanent residency is not sufficient for this role.

The preference is for this role to be based in Canberra. Some travel will be required.

You will be working in a team with a commitment to excellence and a supportive culture. Permanent, casual or contracted employment will be considered.