

Management Consultant

We have immediate roles in Canberra, at all levels, for those with experience in program and project management, Defence, public sector procurement, and contract management.

We know answering a job ad is hard. So, too, is reviewing applications. We do not expect a perfect fit to the advert. Simply the requisite attitude and attributes, commensurate with the experience you have had to date and at the level you wish you join us. We will enable and support you in becoming a perfect fit, at the level to which you aspire.

We do not want to miss you if you are for us – so we are seeking to remove the barriers for your application.

Apply with your CV and a covering letter. Explain why you fit, what you bring to the business, and to our clients. You will initially meet with a senior member of our team so that you may understand us, our values, and our principles. You will then meet others in our team so that we may understand you.

If you think you are for us, and we are for you, we encourage you to apply.

What is our business?

Our business is helping those with the courage to make a difference, succeed. We largely focus on the delivery of public services because that is where the most impact is to be felt. Delivered through the public and private sectors and at the intersection of the two.

We have delivered major breakthroughs for our clients: saving hundreds of millions of dollars, innovating, resolving, challenging, and turning around programs that are in disarray. Our work is national, addressing our clients most difficult and urgent challenges. We bring private sector acumen, applied appropriately, to the public sector.

The best way to understand us, and who we are, is to hear it straight from our team. Visit our Careers page to hear what our consultants have to say about working at Kiah.

What is the role?

You will be asked to think and do. You will need to be comfortable being a little uncomfortable. But you will be working in a supportive, collaborative, and growth environment – where our focus is on assisting you to succeed.

The work is often ambiguous with poorly defined requirements, alongside challenging stakeholders. You will be asked to lead our clients in their journey through influence and service. As one client remarked, “you don’t consult to us, you deliver from the inside out”.

Mostly you will work in a team, but it might be a Kiah team, a client's team, or a hybrid.

Who are we looking for?

Our focus is more about you and what you can achieve, rather than where you have been. Typically, you will:



- be enthusiastic, to the point of being driven. Tenacious rather than obsessive.
- be inquisitive and curious.
- believe in lifelong learning.
- understand that the world is complex, not black and white and that other perspectives are valid.
- pursue excellence but not perfection, understanding the 80/20 rule, and the laws of diminishing gains.
- challenge our thinking and how we work, but not our principles and ideals.
- look for purpose and meaning in what you do, seeking to serve something greater than yourself.
- you will be able to develop and explain complex arguments clearly and rationally.
- be able to write concise, clear, logical, and grammatically sound critical arguments one day and a compelling marketing piece the next.
- be comfortable delivering formal and informal oral presentations.
- be personable such that both clients and colleagues look forward to meeting with you.

You will bring some specialty: IT and chemical engineering to public and international policy, from communications and change leadership to financial wizardry, business management to program and project management.

We look for people with broad backgrounds and at all levels of experience, but with the common ability to link concepts and strategy with detailed execution that allows you, and us, to make a difference.

If you want to explore if you are for us, and we are for you, you do not have a moment to lose. Get in contact today.

Position Details

- Ongoing positions exist now, primarily in Canberra.
- You may require a security clearance and therefore must be an Australian Citizen and have no impediments to achieving that clearance. You should state this explicitly in your application.
- You may be required to travel.
- You will be required to operate in a blended work environment – part home, part office and part client site.
- Flexible work arrangements are offered, bounded only by your ability to participate and deliver effectively. These arrangements particularly suit the integrated work/life integration essential to a modern family.
- Permanent engagements are preferred but part-time, casual or contracted employment arrangements are acceptable.
- We seek consultants at all levels. Salary will be negotiated based on your experience and abilities.

If this sounds like you, apply now. Who knows where that adventure will lead – for both of us?